



Financial Inclusion conclave
Panelist Mr. Samit Ghosh shares his views More focused credit management, better efficiencies and diversified product/ services are major industry changes post-crisis
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Bank accounts for All Pilot small savings program No-frills savings accounts in SBI, and the convenience of mobile banking in tie up with Eko at Hastal branch in North
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WELCOME

Two new Directors join our Board.
Welcome Mr. Sanjiv Kapur (Wolfensohn) and Ms. Vandana Viswanathan (CoCoon)

[Read the Directors profiles](#)

Social Development Program update

More than **3500 community residents** and **over 2000 anganwadi children** are beneficiaries of various social projects conducted this month. In addition to providing educational kits, utensils and amenities to *anganwadis*, Ujjivan also arranged electrification of roads, maintenance of tube wells, installation of drainage systems, construction of toilets and more, in the communities...

South: BR Puram, Bhadravathi, Arcot, Tirupathur, Vaniambadi | **West:** Govandi-Mankhurd, Kalwa, Katraj
East: Asansol, Batanagar, Sodepur, Bolpur, Ainthapalli, Garcha, Thakurpukur | **North:** Alwar, Vijaynagar



Details of social activities, program performance, impact, and plans for the future. [Download](#) Parinaam's **Annual Report.**

You could [help educate](#) an underprivileged child. For the latest updates and details on current programs, visit the Parinaam [website](#).

Business Performance

As on Feb 29, 2012

- Customers 1,044,389
- Borrowers 785,562
- No. of States and UTs 20
- No. of under-banked districts 49
- No. of Branches **302**
- Loans Disbursed ` 30,204 Mn.
- Loans Outstanding ` 7,311 Mn.
- **Repayment Rate*** 98.18%

During the month:

- New Customers# 25,427
- No. of Loans Disbursed 77,559

Human Resources

- Field Staff 2779
- **Total Employees 3514**

* Total repayment received divided by the total amount due of the loan portfolio outstanding as on the date. (provisional)
Indicates absolute number of new entrants in the records and does not account for customers who may have dropped out during the month

In Focus

Exclusive feature on Ujjivan in India's first business magazine

The story of Ujjivan, its pioneering socio-economic conception, operating model, unique customer businesses, and its impact on society, are highlighted in an exclusive feature (*Financing Better Lives*) in *Business India*, the country's leading business magazine.

